



## ABM KNOWLEDGEWARE LIMITED

SEI CMMI DEV Level 5, SEI CMMI SVC Level 3 | ISO 20000-1:2018 | ISO 9001:2015 | ISO 27001:2013 Compliant Software & Services

**Corporate Office:** ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai - 400 050, INDIA.  
Tel.: +91 22 4290 9700 Fax: +91 22 4290 9701 www.abmindia.com CIN - L67190MH1993PLC113638

**Ref: ABMHO/CSD/BSE/SG/1317**

**Date: 17/07/2025**

To,  
The Listing Department,  
BSE Ltd.  
Floor 2<sup>nd</sup>, P J Towers,  
Dalal Street, Fort,  
Mumbai- 400 001.

**Ref: ABMKNOWLEDG: 531161**

**Sub: Announcement under Regulation 30 of SEBI (LODR), Regulations, 2015 – Earning Release**

**Dear Sir's,**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith a copy of the Earning Release for the quarter ended 30<sup>th</sup> June, 2025.

Kindly take the above on your record.

Thanking You,

**Yours faithfully,  
For ABM Knowledgeware Limited**

**(Sarika Ghanekar)  
Company Secretary & Compliance officer**

**Encl: a/a**



**Earnings Release  
Mumbai, July 17, 2025**



**ABM KNOWLEDGEWARE LIMITED**

SEI CMMI Level 5 | SEI CMMI-SVC 3 | ISO 9001:2015 | ISO 27001:2022 Compliant  
Software & Services Company

Registered Office: ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai -  
400050, India.

Tel: +91-22-4290 9700 Fax: +91 22 - 4290 9701 [www.abmindia.com](http://www.abmindia.com)

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## Analysis of the Financial Results

### Analysis of Financial Results

ABM Knowledgeware Limited (BSE: 531161), a pioneer in e-Governance since 1998, has expanded into Cybersecurity and Agritech. The company announced its financial results for the quarter ended June 30, 2025.

### Summary of Key Financial Parameters

On a Consolidated basis across Digital Governance, Cybersecurity, and Agritech, ABM reported operational revenue of ₹25 crores for Q1 FY 2025–26, marking a 16% year-over-year growth. The Company posted consolidated EBITDA, PBT, and PAT of ₹8 crores, ₹7 crores, and ₹4 crores respectively. Despite ongoing efforts to right size operations and develop new competencies, ABM achieved approximately 35% Gross Profit Margin and 18% Net Profit Margin.

### Segment Highlights

#### Digital Governance

Standalone revenue for Q1 FY 2025–26 rose from ₹18.75 crores to ₹20.16 crores, reflecting an 8% year-over-year growth. The segment maintained a Gross Profit Margin of 25% and a Net Profit Margin of 20%. Diversification efforts within Digital Governance are yielding results, with a robust pipeline and execution capabilities in areas such as:

- Digital Project Management Solution (DPMS–5DBIM)
- Double Entry Accounting System
- Smart Education
- Online Building Plan Approval
- Oracle Platforms in Utilities

#### Cybersecurity

InstaSafe Technologies Private Limited, ABM's cloud-based cybersecurity subsidiary, reported Q1 revenue of ₹4.95 crores and a profit of ₹1.47 crores, compared to ₹2.87 crores revenue and a ₹3 lakh loss in the same quarter last year. InstaSafe secured marquee clients across sectors including Municipal Governance, Healthcare, Community Engagement, Private Credit Portfolio Management, and BFSI. The Company continues to retain customers under intense competitive pressure through focused strategies to sustain and grow.

## Agritech

Scanit Technologies, CA, USA remains in its Investment phase, targeting global market development across the US, Europe, India, and Latin America. The Company is engaging with MNCs in agricultural inputs, value-added partners, certification agencies, and direct sales channels. Scanit is also exploring opportunities with the Indian government, receiving encouraging initial responses.

Efforts are underway to reduce seasonality and diversify the customer base. Scanit won the first international Agri-Hackathon and was honored by dignitaries including Shri Shivraj Singh Chouhan, Shri Devendra Fadnavis, Shri Ajit Pawar, and Shri Manikrao Kokate.

To strengthen its sales and market development, Scanit is onboarding a Senior Lead (Sales and Market Development ) based in Central America with extensive industry experience.

A new feature, **Scanit Intelligent Reporting**, was launched last quarter. It integrates weather data to predict elevated disease pressure days, enhancing decision-making for agronomists and farmers. A marquee customer has already provided positive feedback.

## Significant Achievements

### 1. ABM in Action: Pioneering Urban Digitization



At the CII Conference on *Exploring Urban Dynamics: Outlook 2030*, Mr. Praveen Verma represented ABM as a panelist in the session *Bridging the Fiscal Gap: Strengthening Municipal Finance for Urban Transformation*. The discussion emphasized the role of real-time data, AI, and citizen-centric digital governance in building future-ready cities.

ABM's offerings such as OBPAS in Himachal Pradesh, the upcoming FASTPAS in Uttar Pradesh, and the UPMAM-aligned F&A module exemplify its commitment to smarter, transparent, and efficient urban service delivery across India.

## 2. Scanit Shines at Pune Agri Hackathon 2025



Out of 200+ finalists, Scanit Technologies was awarded in the Fertigation and Disease/Pest Management category at the prestigious Pune Agri Hackathon 2025. The event, held from June 1–3, was India's first international Agri Hackathon, organized by the Department of Agriculture & Government of Maharashtra. It brought together innovators, researchers, and startups to showcase transformative agricultural solutions.

Scanit's multi-patented technology for autonomous detection of airborne fungal pathogens was recognized by eminent leaders including Union Agriculture Minister Mr. Shivraj Singh Chouhan, Maharashtra CM - Mr. Devendra Fadnavis, Deputy CM Mr. Ajit Pawar, and Agriculture Minister Mr. Manikrao Kokate.

## Media Contact

### Corporate Communication

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